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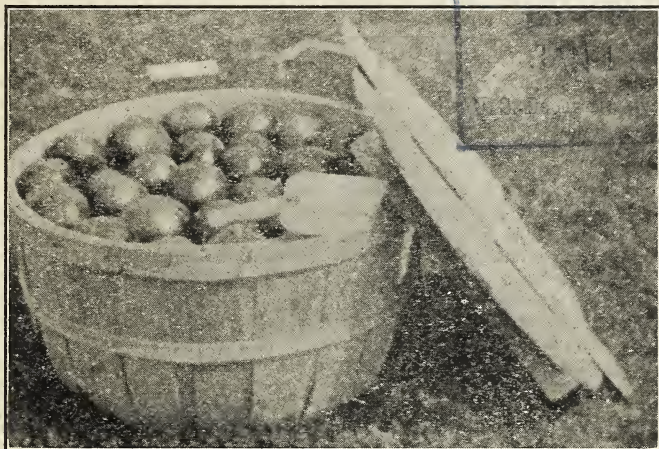
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REVISED PRICE LIST FOR 1919-1920

MAPLE RIDGE FARM

CONSTABLE, N. Y.

Langdon, H.P. & Son ESTABLISHED 1868
MARKET GARDENING AND CHOICE TOMATO SEED
GROWING



Prize Bushel of Langdon's Northern Adirondack Earliana Tomato.

This is the Earliest, Smoothest, Hardest and Best Extra Early Tomato Ever Grown.

GET SEED FROM THE

NORTH COUNTRY FOR EARLY CROPS

Do you realize how FAR NORTH our tomato seed is grown?

Look on your map north of Malone, four miles from the CANADIAN line, where the temperature (occasionally) drops to 25 degrees below zero, and you will see where the seed of the EARLIEST, SMOOTHEST and HARDEST Earliana Tomato is grown in its perfection.

Long winters leaving barely four months free from frost, with generally cool days and many cold nights produce conditions under which tomato plants must hustle to ripen any kind of a crop.

Under these conditions we have perfected our strain of Earliana by FIFTEEN years of line breeding and selection until it is almost a new variety in smoothness and earliness, but we are selling it under its true name.

We have letters in our files in which our customers say that tomato seed grown in the extreme north gives better results than that grown farther south. This is one:—

"Send me 4 oz. of No. 2 ADIRONDACK EARLIANA tomato seed, just the same quality as I have had from you for ten years. No doubt

that this best of all early tomatoes runs down in quality here, and I must buy yearly of you.—H. W. T., Rhode Island."

Also this:—"I planted your NORTHERN ADIRONDACK EARLIANA for the past two years and found that it ripens from two to three weeks earlier than seed grown in this vicinity.—J. A., Mass."

"The seed I got from you last spring was O. K. The first fruits ripened June 15th, while our own saving of Earliana ripened June 23rd.—W. J. H. & Son, Va."

LANGDON'S NORTHERN ADIRONDACK EARLIANA has become known the country over as the BEST EXTRA EARLY VARIETY, and almost as an entirely NEW VARIETY, it is so distinctly different and better than the original strain. BUT NOTICE THIS: IF YOU SAVE SEED FROM YOUR OWN CROP PLEASE DON'T BLAME US IF IT DOESN'T KEEP UP TO ITS STANDARD OF EXCELLENCE. Also, be careful what you buy of seedsmen for Langdon's strain.

Having been asked if this strain would stand heavy manuring, we can only say that we are unable to obtain such a quantity of manure up here, but one customer in Rhode Island uses so much that he grows fruit of our EARLIANA which his neighbors will not believe is Earliana, it is so large and smooth. He recently sent us a photograph of one hill which had 206 fruits on one vine.

We are NOT SEEDSMEN, being only MARKET GARDENERS who offer for sale this seed from a strain of our early tomatoes on which we have worked FIFTEEN YEARS improving it for our own use, and have been selling it on its merits for TWELVE years. If extra earliness combined with large size under favorable conditions mean anything to you, kindly file our little folder away for reference when it comes time to order your next lot of seed.

Regarding testimonials, we have heard it said, "They are not much good." But when our customers are so pleased with results obtained by them from our strain of tomato seed that, unasked, they express their satisfaction to us, we think we may be excused for quoting wide-awake, up-to-date truckers, who, certainly would not pay a good round price for seed unless they knew they were getting results they wanted. Read what a few of them say, for GREENHOUSE WORK first:—

"Well, here I am again for more of your ADIRONDACK EARLIANA tomato seed. I surely have had success with it, both in GREENHOUSE and out of doors. Can beat all others for earliness and quality.—S. Bros., Kansas."

"Enclosed find \$10.00 for which please send me 2 ozs. of your ADIRONDACK EARLIANA tomato seed. I purchased my seed from you last year, and never had my crop, or at least the bulk of it, ripen so early.—L. I., Ont."

"Please mail us ½ pound LANGDON'S EARLIANA tomato seed for forcing under glass, same grade as we received last year.——— We are using your EARLIANA as a FORCING tomato, also for our MAIN OUTDOOR crop. Find them more satisfactory all around than any tomato we ever raised.—F. W. H., Kansas."

"Please send me 1 oz. ADIRONDACK EARLIANA No. 2. I use this for my spring crop in my carnation house and find it better than any variety I have ever tried. Your EARLIANA and Livingston's Globe in the house are better for my purpose than the regular forcing varieties.—J. L., New York."

"Oct. 20-19—Find enclosed check for \$5.00 for which I wish immediate shipment of one ounce of EARLIANA No. 3. We grew this in our houses last season and were more than pleased.—J. C., Kansas."

Not quoting our customers' letters from our former folders, the following letters have been coming during the past year, indicating their satisfaction with our NORTHERN GROWN tomato seed.

"July 10-19—The tomato seed sent us are doing splendidly. We think we have everybody around here bested on tomatoes this year. We have had a great deal of trouble in the past and for several years our tomatoes have been a failure, but this year, thanks to the fine quality of your tomato seed, we are on the top round of the ladder, and to say we are awfully proud of it is putting it mildly. If it is not too late we want some tomato seed for a fall crop that will bear till frost.—C. & Co., Alabama."

"Jan. 7-19—Please send me one ounce of EARLIANA No. 2 and four ounces of EARLIANA No. 3 for which you will find enclosed \$19.25.—W. W., Ontario." (This was his third annual order.)

"Feb. 3-19—Please send as soon as possible as we wish to plant most of it very soon. We have had excellent results with your No. 3 and No. 2 EARLIANA.—D. N. P., Rhode Island."

"Feb. 11-19—We used your No. 3 Earliana last year with much satisfaction and we are enclosing you check for \$5.00 for one ounce of the same seed.—The R. R. Co. New York."

"Feb. 7-19—Please ship by return insured mail one ounce of your Grade No. 3 EARLIANA for \$5.00 enclosed. I have used them before and found them fine.—R. P., Virginia."

"Dec. 31-18—I have used this grade—No 3—EARLIANA—for some time. Usually have the markets to myself for about two weeks. This year I got \$7.00 per bushel for them for ten days. Hope you may receive your just dues for the good you have done.—A. F. S., Penn."

"Jan. 23-19—I failed to receive your folder for tomato seed. You still have the seed haven't you? I have been planting your seed for the last five years and I want some for this year, for they are the best I have ever tried. Be sure and save me one ounce of your No. 3 EARLIANA.—W. S., North Carolina."

"Dec. 18-18—My tomatoes were the first in the market this season, consequently I received 15 and 20 cents a pound for three weeks, and on the space of 50 x 75 feet I grew over thirty bushels.—H. S., Vermont."

"Aug. 25-19—Please quote me price on 1-4 pound of your No. 3 EARLIANA. I tried one-half ounce last year, so this inquiry for price on 4 oz. speaks for itself.—H. H., Arizona."

"Mar. 10-19—After trying the best Earliana plants in the Boston market I have come back to your seed, because I have found your seed produces fruit that is larger and ripens earlier than any other Earliana seed I have been able to obtain.—J. A., Mass."

"Mar. 10-19—This order should have been sent in a good while ago, but I have been sick so it was neglected. I saw by the M. G. J. that you were sold out of Earliana, but please scrape up a little EARLIANA. I have used your No. 3 seed for a number of years and find it the earliest of all. Sometimes four weeks and more ahead of my neighbors when the frost don't catch them.—F. S., Mass."

"Jan. 7-19—I planted your No. 3 ADIRONDACK EARLIANA seed last year and had ripe tomatoes three weeks before anyone in town (May 25). My plot was considered the best in the county. The plants would have kept on bearing till frost, but I got tired of tomatoes and turned the pigs in on them. I consider your EARLIANA the best tomato that can be grown in this climate.—R. H., Alabama."

"Jan. 13-19—For your information wish to state that last year I planted an acre of your tomatoes and had a very satisfactory crop, Harvesting more than One Hundred Dollars worth of tomatoes before any others came on the market.—T. G., Wisconsin."

"Dec. 17-18—Please send me Grade No. 3 EARLIANA for \$3.00 enclosed. Could not do business without your EARLIANA tomato seed. More than pleased with it.—W. A., Penn."

"Jan. 16-19—Will you please send me one ounce of your Grade No. 3 ADIRONDACK EARLIANA tomato seed, the same as I have

had for the last TEN YEARS. IT IS GOOD ENOUGH FOR ME.—
G. T., Mass."

"Dec. 16-18—I have used your tomato seed for several years and find it much earlier than seed grown farther south.—G. C., Pennn."

We might add many more along the same line, but what's the use? The best recommendation of our seed is the fact that hundreds of our customers come back YEAR AFTER YEAR for our EARLIANA seed at our price, which cannot be lower and have enough to supply the demand or enable us to give it the care with which it is now harvested.

**PRICE OF LANGDON'S 15 YEAR SELECTION AND LINE
BRED NORTHERN ADIRONDACK EARLIANA TOMATO SEED,**
postpaid.

Grade No. 1— $\frac{1}{4}$ oz. 25c.; $\frac{1}{2}$ oz. 40c.; 1 oz. 60c.; 2 oz. \$1.20; 4 oz. \$2.00; 8 oz. \$3.60; 1 pound \$6.40. Supply limited.

Grade No. 2—Seed from Crown and Selected Fruit: $\frac{1}{4}$ oz. 30c.; $\frac{1}{4}$ oz. 50c.; $\frac{1}{2}$ oz. 75c.; 1 oz. \$1.25. Supply limited.

Grade No. 3—Seed from our Breeding Fields. Best Private Stock, just such as we sow, supply limited: $\frac{1}{8}$ oz. \$1.00; $\frac{1}{4}$ oz. \$2.00 $\frac{1}{2}$ oz. \$3.00; 1 oz. \$5.00; 4 oz. \$18.00. No discount for less than 4 ounces.

This grade is from Breeding Fields, carefully selected for size, shape and smoothness of fruit, which is then cut and all fruit rejected that does not come up to the standard in solidity and small seed cavities. Can be supplied only when in stock; and seed of this grade cannot be bought elsewhere, for the cutting and sorting is not left to the judgment of hired help, it is done personally by the members of the firm themselves, who give you the results of their years of experience in this line.

We believe we are the only growers in the country, or the world, for that matter, of whom you can buy an extra choice grade of tomato seed selected by themselves in the same particular manner as this Grade No. 3 Adirondack Earliana.

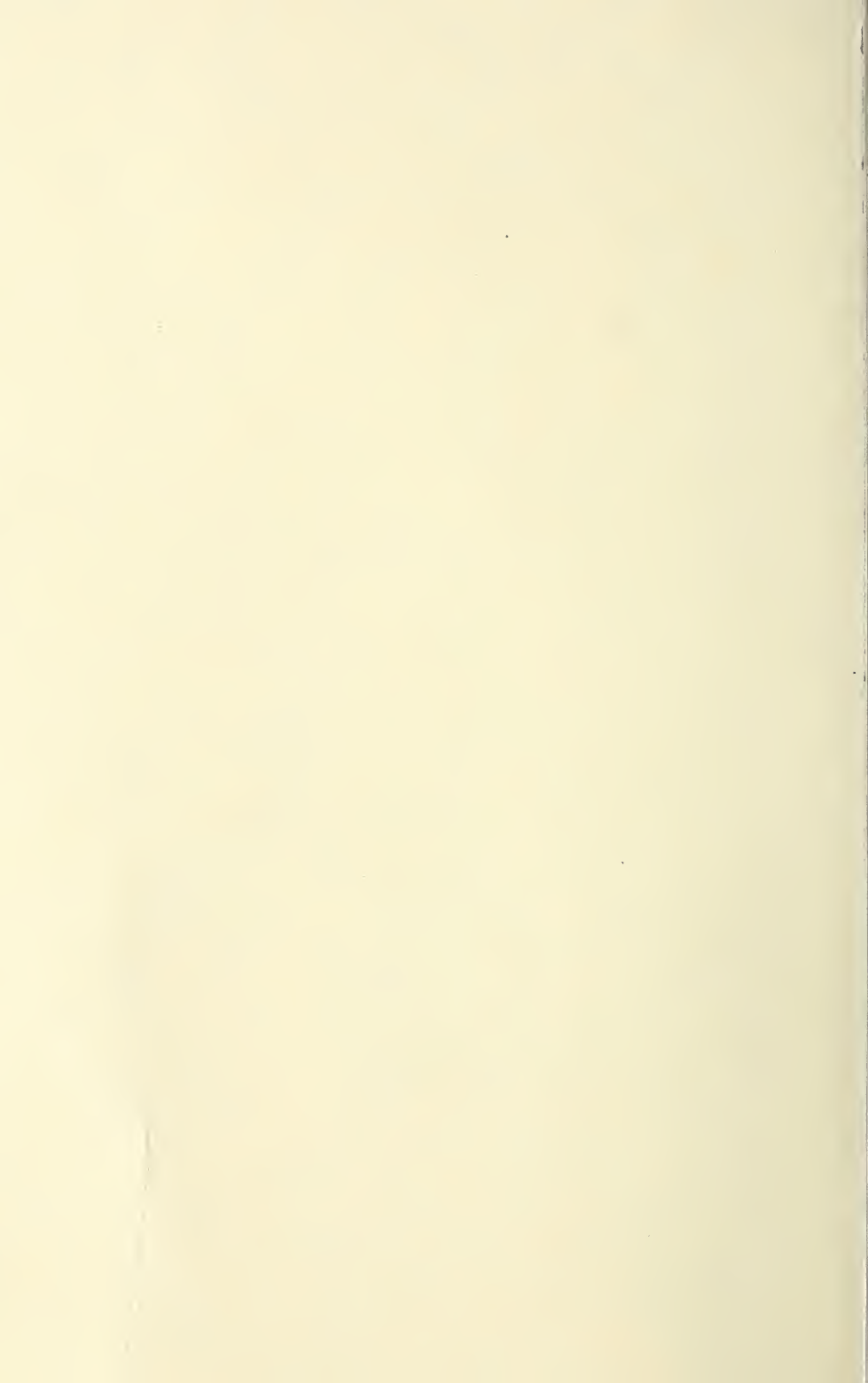
Notice the large size of our tomato seed when it reaches you. It has been our experience that, as a rule, large sized seed of any vegetable crop or corn starts better, grows faster and yields more than seed running small or medium in size.

A NEW SECOND EARLY.

REDHEAD—This is a new second early which we obtained in the West, and which on this first trial scored many points in earliness ahead of even Baer. The day we made the first picking we got 2 $\frac{1}{2}$ bushels from Redhead, 1 bushel from Jewell, $\frac{1}{2}$ peck from Baer and 10 fruits from Bonny Best, all sowed and set at the same time side by side and all plots about the same size, except that Baer was considerably the largest. It is a strong grower, very prolific, the fruit bright red and very smooth, some of the first to set were oval in shape and weighed 12 to 14 ounces. On account of its earliness we shall await another year's trial with much interest. (Written 1917).

The summer of 1918 was very unfavorable for all our tomato crop and we could not make a fair comparison; but during the summer of 1919 **REDHEAD** more than held its own as a second early, and during a wet spell after a prolonged drought **REDHEAD** cracked less than any other variety we grew except Puritan. **AND IT IS EARLY.**

One of our customers says: "Nov. 2-19—I can truthfully say that **REDHEAD** was the best all purpose tomato I have ever grown, and next season I shall set out a much larger patch of them. I had about 100 plants trained along a 4 $\frac{1}{2}$ foot fence on one side of the garden and they bore all the way up and all the way down. I made the last picking just a few days ago, 2 $\frac{1}{2}$ bushels of green ones almost as large as the first ones and most of them lying on or near the ground as the vines had grown to the top of the fence, fallen over and growing along the ground now, almost ten feet long and big, green tomatoes



on the end of the vines. I think it will be the leading Market gardeners' tomato before long, as it is so early, productive and smooth, and of the best quality.—H. A. N., Mo."

Also this: "Jan. 22-19—The REDHEAD tomato bore some fine fruit and promises to be a winner. We shall try more this year.—S. & W., Michigan."

A NEW BONNY BEST.

CAMPBELL STRAIN BONNY BEST—We have grown several crops of seed for the Joseph Campbell Co., New Jersey, from stock seed sent us by them. This strain proved to be a few days later than our own, but the foliage is somewhat heavier, with the fruit running larger for that variety. It is a splendid strain, if the few days later in ripening is not a disadvantage, and is worthy to be added to our list. If you grow Bonny Best this strain will surely please you. In ordering state which strain is desired, Campbell's or our own.

A NEW MAIN CROPPER.

PURITAN HILL—A customer in Central New York Writes:—

"Dec. 11-16—I enclose a few seeds of the PURITAN HILL tomato which has a large, local demand here for both fruit and plants. Will you kindly test it and grow me two or three ounces of seed? It is a valuable tomato, ripening midway between Bonny Best and Stone, and like your earliana the bulk of the crop ripens almost together. It is a 20 YEAR SELECTION of Prof. Bailey's IGNOTUM, the fruit being much deeper and more regular than the original."

Of all the main crop varieties we have tried, this new one, or rather new old one, gives promise of being a winner. The vigor and uniformity of plants was very noticable even in the seed bed as well as in the field. The fruit is beautiful, second to none in color, size and smoothness, with cell walls so thick and hard that makes it an EARLY RED ROCK, leaving little to be desired as a main crop.

As it is also more prolific than Red Rock we shall discontinue growing the latter except for seed supply. We believe it will be distinctly to your advantage to try this well-bred variety.

BONNY BEST, BAER and JEWEL are the standard second earlies which need no description, the variety best suited to you depending largely on your market, location and soil. We have selected grades of these and our strains are as good as the best, besides being grown in the North.

GREATER BALTIMORE—We had our attention called to this old stand-by, grown largely in the South, and after two years' trial find it earlier and more prolific than Stone or Red Rock, splendid in color and more desirable, as it is earlier. Prof. Massey Writes us:—"Jan. 2-17—In regard to the Greater Baltimore it is one of the things the B——s have sent out that has proved good. Our growers for the canning factories find that it makes a heavier crop than Stone which has been so generally used. I have not grown it, but know it very well."

MISSISSIPPI GIRL—We still list this fine main crop variety, growing it each year for its merits of fitting in so well with our other later varieties, it being a good variety in every respect.

RED ROCK—The latest and probably the best keeper is Red Rock, which excels all others for late shipping and canning. Will keep in perfect condition longer than any other tomato we ever saw on account of its thick cell walls and tough skin. It ripens from the outside in, instead of from the inside outward, and sound fruit picked, even when well colored, should keep two weeks or longer before getting too soft for best use. In fact one average large specimen picked perfectly green and laid on a shelf in the packing shed Sept. 12th, colored perfectly, and was in splendid, hard condition Oct. 10th.

Our tomato seed is all of our OWN GROWING for the trade, (we do no canning), is carefully dried and screened, leaving only the plumpest and best. It is no cheap stuff, although we have had seed of

five standard varieties offered us at 40c. PER POUND. We could use that to sell again, but are not interested, for your interests and ours are identical.

But, won't you PLEASE order early enough to make a test of our seed before sowing? We have had **two or three complaints about** seed that **SHOULD BE GOOD**, from the **SAME LOT** as was seed sent to customers whose letters are on a previous page, but some variation of temperature, soil condition, or other unknown factor caused disappointment to the purchaser and may do the same for you. For instance, one package was reported to be of very poor germination and was returned to us. Being short of that variety we sowed the seed of that package, which germinated splendidly and made a part of our crop of 1917. Be kind enough to help us and your own interests in this, for, owing to so many different conditions among so many hundreds of our customers, we cannot guarantee anything.

Another consideration is this: There are some localities in which unknown variations of climatic or soil conditions occasionally produce unfavorable effects on the tomato crop. This we **KNOW BEYOND DISPUTE**, having proved it with crops grown from the same lot of seed in different localities. There is a whole lot about smoothness, roughness and sporting of the crop that you and we cannot explain.

PRICES.

ADIRONDACK EARLIANA, see a previous page.

	1/8 oz.	1/4 oz.	1/2 oz.	1 oz.	2 oz.	4 oz.	8 oz.
REDHEAD (selected)....	\$.30	\$.50	\$.75	\$1.25	\$2.25	\$4.00	\$7.00
PURITAN HILL (selected) ..	.40	.60	1.00	2.00	3.50	6.00	
BONNY BEST, Campbell							
strain (selected) .....	.50	.75	1.25	2.25	4.00	7.00	
BONNY BEST, our strain							
(selected) supply limited	.50	.75	1.25	2.25	4.00	7.00	
JEWEL .. . . .	.20	.30	.50	1.00	1.75	6.00	
JEWEL (selected) supply ...							
limited .. . . .	.40	.60	1.00	2.00	3.50	6.00	
BAER (selected) supply							
limited .. . . .	.50	.75	1.25	2.25	4.00	7.00	
GREAT BALTIMORE							
(selected) .. . . .	.40	.60	1.00	2.00	3.50	6.00	
MISSISSIPPI GIRL (selected)	.40	.60	1.00	2.00	3.50	6.00	
IMPROVED STONE							
(selected) .. . . .	.40	.60	1.00	2.00	3.50	6.00	
RED ROCK (crop failed)....							
MIMMS CUCUMBER, supply							
limited .. . . .		.15	.25				

This is the cucumber which gave our customers excellent satisfaction till the failure of our seed crop for two years. We now have a small supply.

"Jan. 21-18—I regret very much that you have no seed of Mimms cucumber to offer. As I am quite a grower of cucumbers I tried this one last year as it was a new one to me. The cucumbers were certainly fine, being fully equal or superior to "Davis" which has always been my standby.—W. N. P., Con."

GOLDEN BANTEM sweet corn. Crop failed again.

Order early and **write your name plainly, naming second choice** if any, for if any variety is exhausted we do not substitute unless directed to do so. Please do not send postage stamps, except for amounts less than \$1.00. 1c. or 2c. stamps preferred. We will take Canadian checks for retail orders without exchange. We try to fill all orders by **first mail**. If seed is not promptly received, notify us.

Yours for the best in the business,

H. P. LANGDON & SON,

November, 1919.

CONSTABLE, N. Y.